



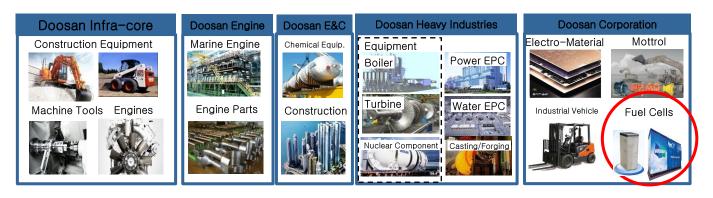
Large Scale Fuel Cell Power Generation Using By-product Hydrogen for Commercial Purpose

Nov. 2, 2016 Doosan Fuel Cell BG

Doosan Group

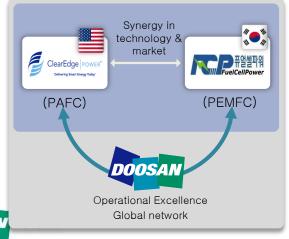
Global

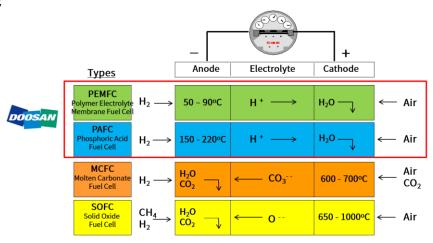
- 10th largest Conglomerate in Korea (119 years old)
 - : \$22 billion revenue (60% from global market), 42,000 employees



· Fuel Cell Business Group

- By acquiring CEP and merged FCP in 2014, Doosan has become one of the major player in FC industry
 - Its major products cover PEMEC and PAEC





Hydrogen System(#1/2)

Advantage

- clean energy: no environmental contaminant except the minimum NOx
- easily used as fuel for direct burning or fuel-cell system
- simple transport in a liquid/gas form
- easy storage such as high-pressure gas, liquid hydrogen, and metal hydride
- made it from water and, after use, recirculated back to water
- versatile usage from industry base material to almost every field including fuel, a car, and fuel-cell system

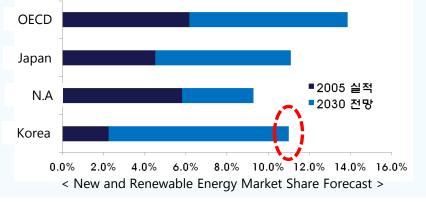
Power Generation in Domestic Market(Korea)

- Large scale MCFC system at 20 sites by POSCO Energy
- PEMFC system is max. 10kW class by Doosan and other companies: increases the need of a larger scale PEMFC

СНР	2015yr	2020yr	2030yr
Market cap.(mil. \$)	241	332	2,091
Share(%)	0.8%	2.9%	76.3%

< Mid-/Large scale fuel-cell market size forecast >

- 11% market share of new and renewable energy by 2030 in Korea due to RPS(Renewable energy Portfolio Standards)





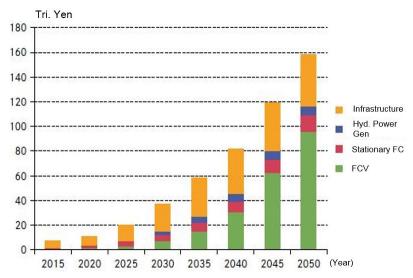
Hydrogen System(#2/2)

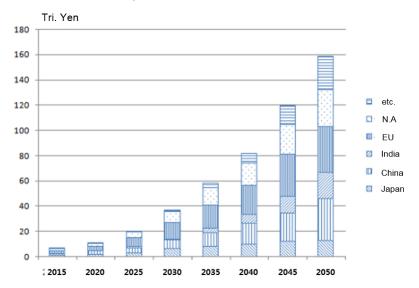
Global market

- 0.5~10kW class for household/commercial use(90% is PEMFC)
- distributed power generation market might be 54GW/yr by 2020
- 110 FCVs / 1,000 household fuel-cell system in German, set up 100 hydrogen stations in Japan, 300 FCVs run in France, Tax free policy with New-Energy Vehicle in China(IPHE, 2015)

			(unit : places)
Target of Hydrogen Facilities	2015 <u>yr</u>	2018 <u>vr</u>	2020 <u>vr</u>
German	50	100	400
France	~5	~5	40
Netherlands	2~4	10	20
the UK	9	30	70
Norway, Denmark, Sweden, Finland	10	30	40

- Market forecast: '15(20 trillion yen) → '50(160 tri. Yen) by Nikkei BP Clean Tech. (Japan)





(unit : places)



By-product Hydrogen(#1/3)

- Domestic status(Korea)
- the output of by-product hydrogen 3,891,100 Nm 3 /h \rightarrow used amount 296,400 Nm 3 /h
 - a lot of potential markets
 - Ulsan by-product hydrogen project in 2012



Product specifications

Generating efficiency : 50%(LHV)

Thermal efficiency : 30%(LHV)

Gross efficiency : 80%(LHV)

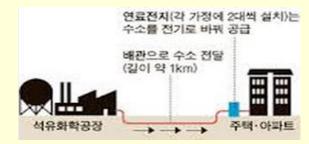
Size: W410 X D640 X H1,100

Start-up time: <10m</p>



Hydrogen Town at Ulsan*

- Installation year: 2012
- Installation capacity: <u>195kW</u> (1kW-140units, 5kW-9units, 10kW-1unit)
- Fuel supply: Chemical Factory : by-product hydrogen



- Fuel cell yearly operation rate: > 95%
- Heat production coefficient(/kW): 0.625

Electricity	Heat generation	Total energy
1,622,790kWh/yr	1,014,243kWh/yr	2,637,033kWh/yr

Replacement of fossil fuels**

331.4 TOE/yr

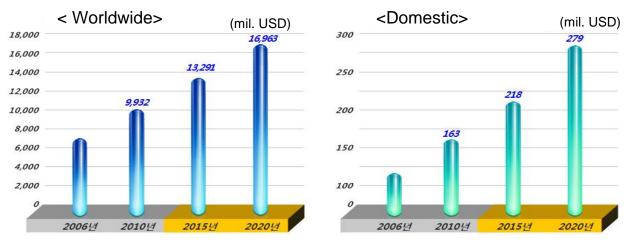


^{*} Southern city in Korea

^{**} Fuel cell new renewable energy Toe conversion factor: 1.789toe

By-product Hydrogen(#2/3)

- FC system Biz. Model using by-product Hydrogen(Korea)
 - system price \$10,480 /1kW, hydrogen \$0.13 / Nm³ (cost down by using by-product hydrogen)
 - → A 100kW class PEMFC is a profit low limit
- Activation Plan of By-product Hydrogen FC system
 - 1) Back-up power supply market
 - : inevitable accident such as typhoon, thunder-storm disaster, and earthquake
 - : temporary voltage drop in a sensitive factory line or a special office
 - : overcome the weakness of battery ex) short life time and maintenance fee



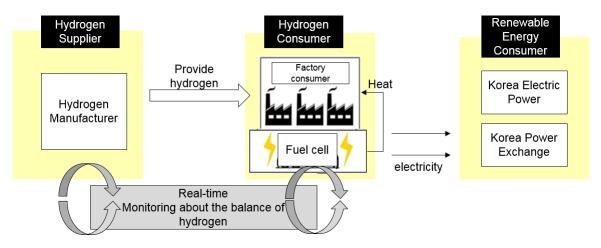
< New and Renewable Energy Market , Frost & Sullivan >



By-product Hydrogen(#3/3)

- Activation Plan of By-product Hydrogen FC system(conti.)
 - 2) Smart Factory based on by-product hydrogen manufacturer
 - : provided by supplier through pipe line, but it would be discarded when supplying is over the upper limit
- : by monitoring the amount of supplying and consuming, if it reaches the upper limit, operate the fuel-cell system. The generated power could be use

 Maximize the energy efficiency and create profit



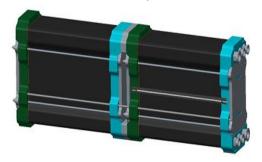
- : Economic analysis
- reduce purchasing cost using by-product hydrogen
- reach the BEP(Break-Even point) in 7~8 years with 25~100kW fuel-cell system

Discarded by-product	Fuel-cell capacity(kW)
137,970	25
275,940	50
551,880	100

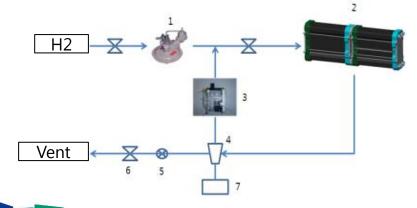


Doosan Hydrogen FC-system

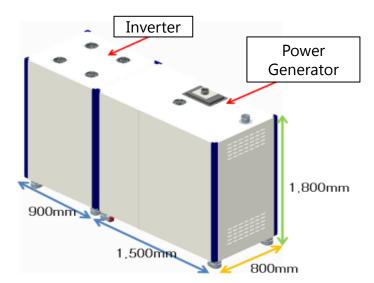
- developed 25kW class stack and system(Mar., 2016)
- will develop 100kW class stack and system(End of 2016)
- set up the control algorithm of hydrogen recirculation and purging technique
 recirculation path set-up
 purging time set-up
- chose proper BOPs such as air pump, gas regulator, and valves
- design system layout and PNID
- test operation and data acquisition



<25kW PEMFC Stack>



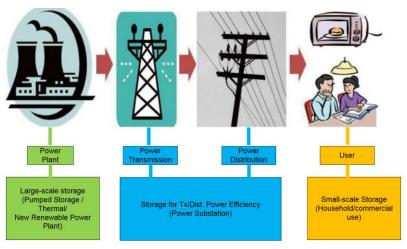
<Recirculation path>





Other industry and Doosan Fuel Cell vision

• ESS(Energy Storage System) industry with the smart grid expands as new renewable power source increases - Smart Grid: real time monitoring and controlling the balance of power supply and consumption



< Energy Storage System (Ministry of Trade, Industry and Energy in Korea. 2012)>

