Accelerating the Construction of Hydrogen Stations to Promote Widespread Use of Fuel Cell Vehicles

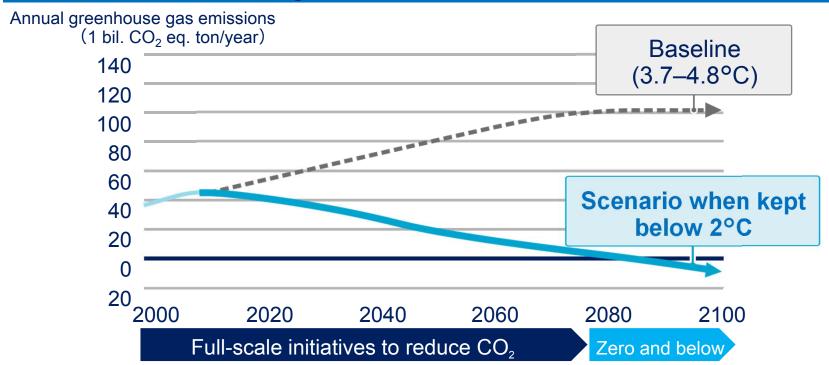
Toward the Creation of a Hydrogen-based Society

May 8, 2018

President, Hideki Sugawara Japan H₂ Mobility, LLC



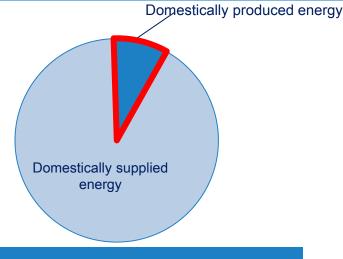
Issue of Global Climate Change



Source: Working Group III Contribution to the Fifth Assessment Report of the Intergovernmental Panel on Climate Change (2014)

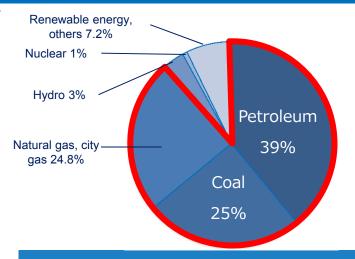
CO₂ reduction is a pressing global issue

Japan's Energy Situation



Japan's self-sufficiency in energy

8.4% (2016)



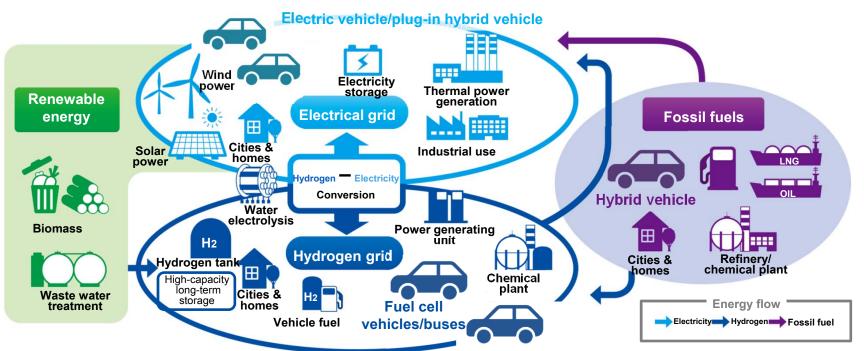
Japan's reliance on fossil fuel energy

88.8% (2016)

Source: Generated in-house using materials from Agency for Natural Resources and Energy

Need for energy diversification

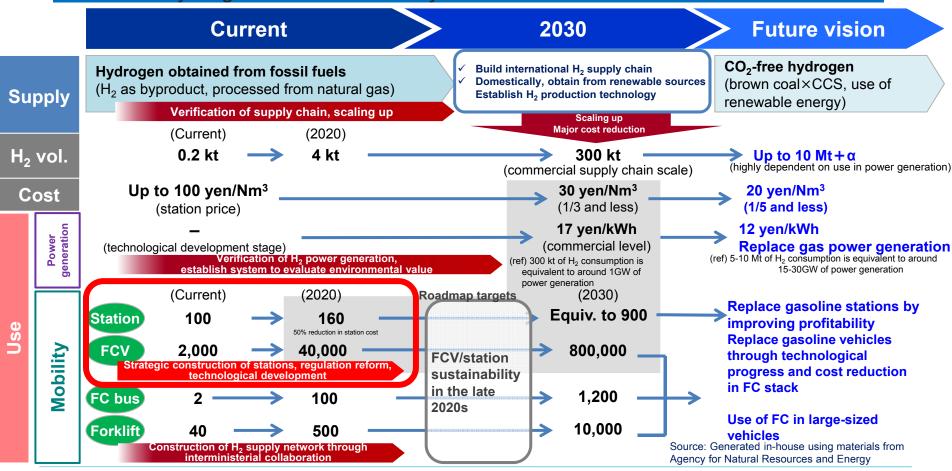
Energy Use Supporting a Sustainable Transportation Society



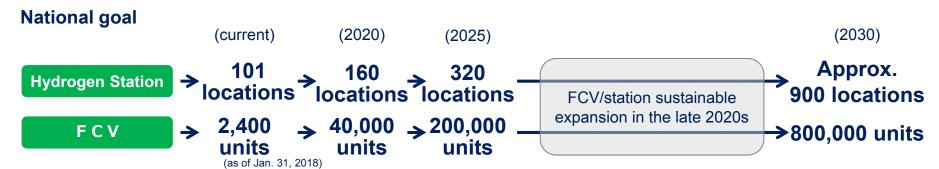
Source: Generated in-house using various published materials

Use electricity and hydrogen to realize a society built on energy diversity

Position of Hydrogen in National Policy



National Policies and Status of Fuel Cell Vehicles (FCV)



Source: Strategic Road Map for Hydrogen and Fuel Cells, Agency for Natural Resources and Energy

Initiatives of automakers

Toyota	 Launched fuel cell vehicle Mirai (2014) Launched fuel cell bus SORA(2018) Aim to sell well in excess of 10,000 FCVs per year around or after 2020
Nissan	 Started joint development of a fuel cell system with Daimler and Ford (2013) Continuing with technological development for commercialization
Honda	 Launched fuel cell vehicle Clarity Fuel Cell (2016) Established joint venture company Fuel Cell System Manufacturing, LLC with GM, with mass production of fuel cell systems expected to begin around 2020 (2017)

Spread of Hydrogen Stations

Chukyo Area: 26 locations

Prefecture	All	Mobile
Aichi	17	4
Shizuoka	2	1
Mie	2	2
Gifu	5	4

Kinki Area: 12 locations

Prefecture	All	Mobile
Shiga	1	-
Kyoto	2	1
Osaka	7	1
Hyogo	2	-

Kyushu Area: 11 locations

Prefecture	All	Mobile
Fukuoka	9	1
Saga	1	-
Oita	1	1



Hokkaido & Tohoku Area: 4 locations

Prefecture	All	Mobile
Hokkaido	1	1
Miyagi	1	-
Fukushima	2	2

Greater Tokyo Area: 40 locations

Prefecture	All	Mobile
Saitama	8	3
Chiba	3	-
Tokyo	14	4
Kanagawa	13	7

Ibaraki

Chugoku & Shikoku Area: 8 locations

-		
Prefecture	All	Mobile
Yamaguchi	1	-
Okayama	1	-
Hiroshima	3	3
Tokushima	2	2
Kagawa	1	1

Source: Generated using various published materials (taking mobile stations being operated in several locations into consideration)

Necessity to accelerate the construction of hydrogen stations to spread the use of FCVs



Founding Companies



World's first initiative for construction of hydrogen stations jointly funded by infrastructure companies, automakers, investors, etc.

Japan H₂ Mobility, LLC

Abbreviation: JHyM

Note: derived from $\underline{\mathbf{J}}$ apan $\underline{\mathbf{H}}\underline{\mathbf{y}}$ drogen $\underline{\mathbf{M}}$ obility

JAPAN H₂ MOBILITY



Overview of New Company

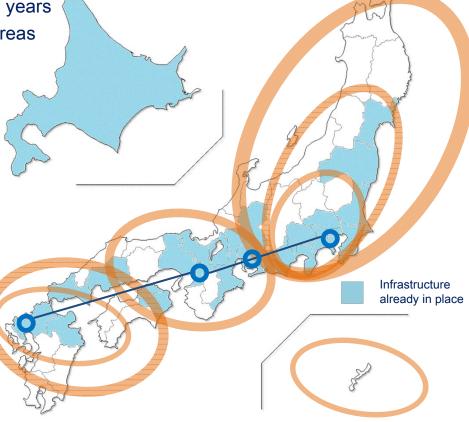
Company name	Japan H ₂ Mobility, LLC (abbreviation: JHyM)
Representative (President)	Hideki Sugawara
Location	Toyota Kudan Building, 2-3-18 Kudan Minami, Chiyoda-ku, Tokyo
Participating companies ★Executive members (As of April 1, 2018)	Toyota Motor★, Nissan Motor, Honda Motor★, JXTG Nippon Oil & Energy★, Idemitsu Kosan, Iwatani Corporation★, Tokyo Gas, Toho Gas, Air Liquide Japan★, Toyota Tsusho, Development Bank of Japan★, JA Mitsui Leasing, Sompo Japan Nipponkoa, Sumitomo Mitsui Finance and Leasing Company, NEC Capital Solutions, Mirai Creation Fund
Businesses	Strategic construction of hydrogen stationsContribution to efficient operation of hydrogen stations
Business period	Expected to be 10 years (FY2018 to FY2027)

About the Business: Strategic construction of hydrogen stations

Construct hydrogen stations at 80 locations in the next 4 years

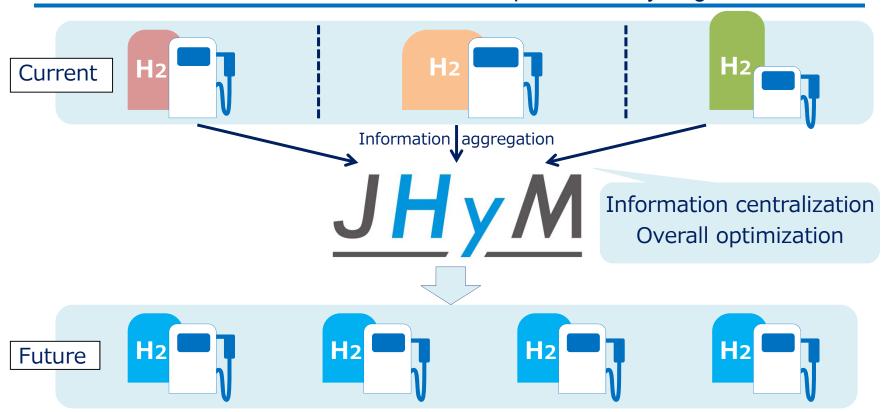
• Expand infrastructure from the four major metropolitan areas and the areas linking them

Aim to establish hydrogen stations in all 47 prefectures



Concept for Construction/Operation of Hydrogen Stations

About the Business: Contribution to efficient operation of hydrogen stations



- To realize cost reduction of stations by reviewing regulations and standardizing equipment
- To improve convenience for FCV users by reviewing expansion of operating times

JHyM's Vision **JHyM** Strategic construction of Contribution to the efficient operation of hydrogen stations hydrogen stations Improved convenience for FCV users Further Increased construction of hydrogen stations number of FCVs Sustainability of hydrogen station business

Create virtuous cycle between FCVs and hydrogen stations

Flow of JHyM's Operations

JHyM

Announce policy for station construction, such as areas where stations will be built

Infrastructure-related companies

New infrastructure-related companies

Propose construction plan according to the construction policy

JHyM

Formulate JHyM's station construction plan based on proposals received from infrastructure companies

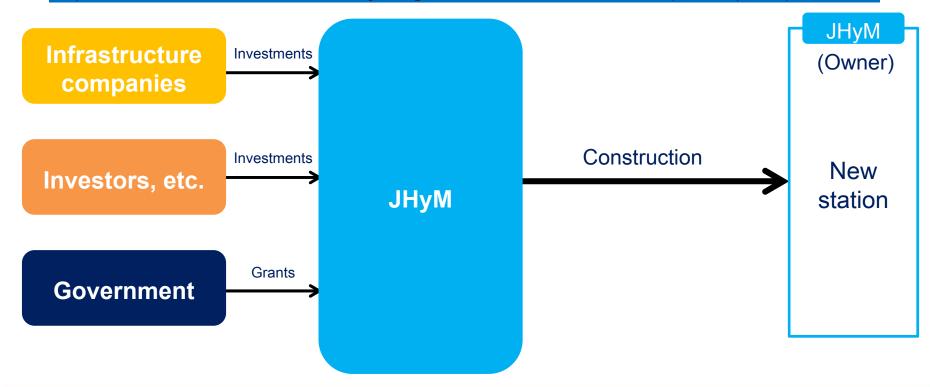
Infrastructure-related companies

Construct stations together with JHyM

JHyM

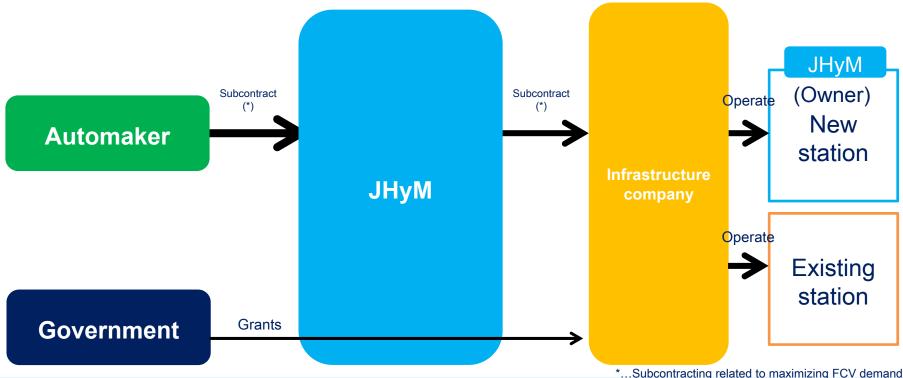
Subcontract station operations from JHyM to infrastructure companies

Map of Businesses Related to Hydrogen Station Construction (conceptual)



Reduce initial investments from infrastructure companies and use investments from investors

Map of Businesses Related to Hydrogen Station Operation (conceptual)



*...Subcontracting related to maximizing FCV demand

Through subcontracting, JHyM provides infrastructure companies with a stable, long-term environment for operating hydrogen stations

Summary

New company JHyM

A Japan-wide initiative to promote construction of hydrogen Stations.



JHyM's activities and features

- Aim to rapidly place stations across all of Japan to maximize FCV demand.
 Construct stations at 80 locations in the next 4 years.
- Through information collected by JHyM, conduct activities to improve convenience for drivers and establish the sustainability of businesses (such as through cost reduction and suggestions for deregulation).
- Reduce initial investments from infrastructure companies using funds from investors and other sources.

Future efforts

• In the future, look widely for participation from other companies to support the sustainability of the hydrogen station business and the spread of FCV use, and eventually contribute to the realization of a hydrogen-based society.

JAPAN H₂ MOBILITY

